

## UKRAINIAN PORTS FORUM 2021 (UPF 2021)

DRAFT AGENDA\* MAY 27, 2021

**08:30 – 09:30** Registration of the participants. Coffee time

**09:30 – 10:00** Opening ceremony

Opening speech:

**Volodymyr Zelenskyi**, the President of Ukraine (TBC)

**Oleksandr Kubrakov**, Minister of infrastructure of Ukraine

**10:00 – 11:15** Session 1. Development of port infrastructure as a driver of economic growth in Ukraine

Moderator: **Serhii Vovk**, Director of CFTS

Participants of the discussion:

**Volodymyr Kreydenko**, Deputy Head of the Parliament Committee for transport and infrastructure

**Oleksandr Kubrakov**, Minister of infrastructure of Ukraine

**Remi Duflot**, Deputy Head of the Delegation of the European Union in Ukraine (Online)

**Serhii Hrynevetskyi**, the Governor of Odesa Region

**Andriy Gaidutskiy**, Head of USPA Supervisory board

**Oleksandr Holodnytskyi**, Acting CEO of SE “USPA”

**Liubov Nepop**, President of the Danube Commission, Extraordinary and Plenipotentiary Ambassador of Ukraine in Hungary, Representative of Ukraine to the Danube Commission

Topics for discussion:

- Port infrastructure of Ukraine: current situation and development prospects
- Corporatization of the USPA
- The role of USPA in the implementation of the Ukrainian Seaports Development Strategy until 2038
- Roadmap on legislative and regulatory changes
- Main development trends in the Black Sea region: navigation safety and international cooperation

**11:15-11:45** Coffee-break

**11:45 – 13:00** Session 2. Options for financing projects in the port sector

Moderator: **Taras Boichuk** – Head of Office SPILNO

Participants of the discussion:

**Matteo Patrone**, Managing Director, Eastern Europe and the Caucasus EBRD (Online)

**Jason Brett Pellmar**, Regional Manager of IFC (Online)

**Jean-Erik De Zagon**, Head of the EIB office in Ukraine (Online)

**Jason Brett Pellmar**, Regional Manager of IFC

**Vitalii Petruk**, Deputy CEO of SE “USPA” for economics

**Radostin Popov**, Chief Business Development Officer, P&O Maritime Logistics

**Nadiia Kaznacheieva**, Head of Investments, UMG Investments

**Vitalii Lipskyi**, Deputy CEO of USPA on technical questions and infrastructure development

**Neville Bissett**, Chief Executive Officer QTerminals W.L.L.

**Iryna Koshel**, Director of Reform Support Team of Ministry of infrastructure of Ukraine

Topics for discussion:

- Port industry investment priority areas
- Attraction of the alternative sources of financing and real availability of loans in Ukraine
- USPA investment program: barriers and real opportunities
- Concession of port assets - next steps and prospect projects
- M&A in ports: attracting international operators and market impact

**13:00 – 14:00** Lunch

**14:00 – 15:15** Session 3. Cargo flows of the port industry: growth points  
Moderator: **Roy van Eijnden**, Managing Director Ballast Nedam International Projects

Participants of the discussion:

**Philip Sweens**, Managing Director of HHLA International GmbH, President SC “CTO”

**Volodymyr Osadchuk**, General Manager Ukraine - COFCO Agri Limited

**Darius Macijauskas**, executive sales manager ArcelorMittal

**Michał Stupak**, Manager, Port Gdańsk Authority

**Nikolay Gorbachov**, President of Ukrainian Grain Association

**Aleksandr Lesnik**, Director General Association of seaports of Ukraine «UKRPORT»

**Adnan Rahman**, Team Leader "Assistance to the Ukrainian authorities for establishment of national transport model and master plan" (EU funded project).

Topics for discussion:

- Bulk cargo exports - how to increase competitiveness on the world market
- Prospects for increasing grain cargo handling in 2021-2022 marketing year
- Integration of port facilities and in-land logistics in container transportation
- "Transit revival" - conditions and opportunities
- New prospective types of cargo for transshipment in the ports of Ukraine
- The latest technologies in the construction of strategic port infrastructure

**15:15 – 15:45** Coffee-break

**15:45 – 17:00** Session 4. Smart Ports: how to ensure technical and technological breakthrough. Case study  
Moderator: **Daria Sichkar** – Logistics Committee manager of the EBA

Participants of the discussion:

**Manfred Seitz**, Director-General of the Secretariat of the Danube Commission

**Maksym Artomenko**, COO and CTO ART PORT LLC

**Dmytro Iakymenko**, CCO “PPL 33-35” LLC

**Frank Lett**, transportation solutions Director of Huawei

**Alex Pougovkine**, CEO Nord Metallica Netherlands

**Beka Gurgenidze**, CEO ERTI LLC

Topics for discussion:

- Innovative solutions to improve the quality and facilitate transshipment: analysis of successful cases
- Port digitalization: how to get financial benefits from the introduction of new technologies
- Optimization of design and technical solutions in the construction process in seaports.
- Ensuring security and cybersecurity in ports operation
- International standards of digital transport documents in the process of multimodal transportation

**19.00** Gala dinner – M1 Club Hotel

\* The agenda is subject to changes.