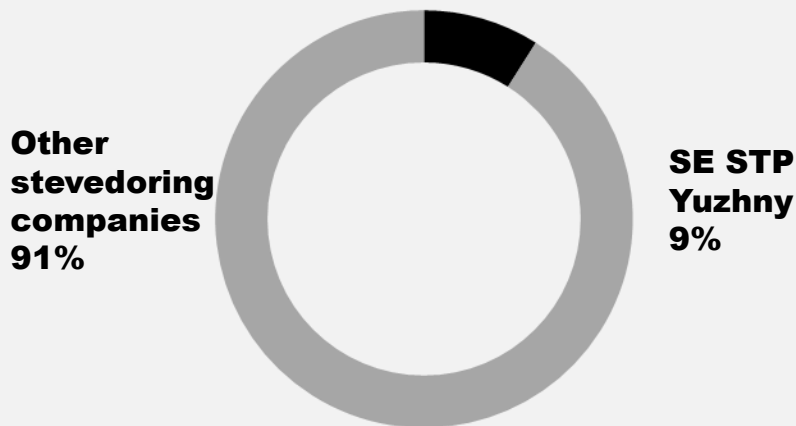


# YUZHNY SEA TRADE PORT: CONCESSION INVESTMENT OPPORTUNITIES



# STP «YUZHNY» Handles 27% of Yuzhny Port Cargo

## STP YUZHNY Market Share of Ukrainian Seaport



## ONE OF THE LARGEST UKRAINIAN IRON ORE AND COAL TERMINALS

**14.3-19.0 m draft**

**7 berths**

**40 k t/day loading capacity**

**650 railcars/ day loading capacity**

**1.0 mln tons storage capacity**

**41 cranes**

**27 % of all cargo in Yuzhny sea port in 2017**

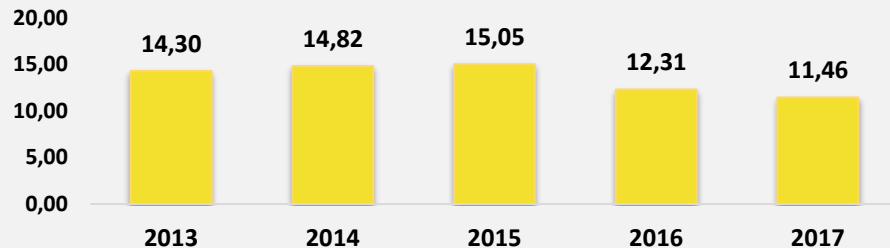
**11.46 mln tons of cargo in 2017**

Located on the northwest coast of the Black Sea, in Small Adzhalyk (Grigorievsky) estuary, 30 km north-east from Odesa



### Cargo Turnover

million tons



**The deepest export port of Ukraine**

**2017**

Revenue

**\$57 mln**

EBITDA Margin

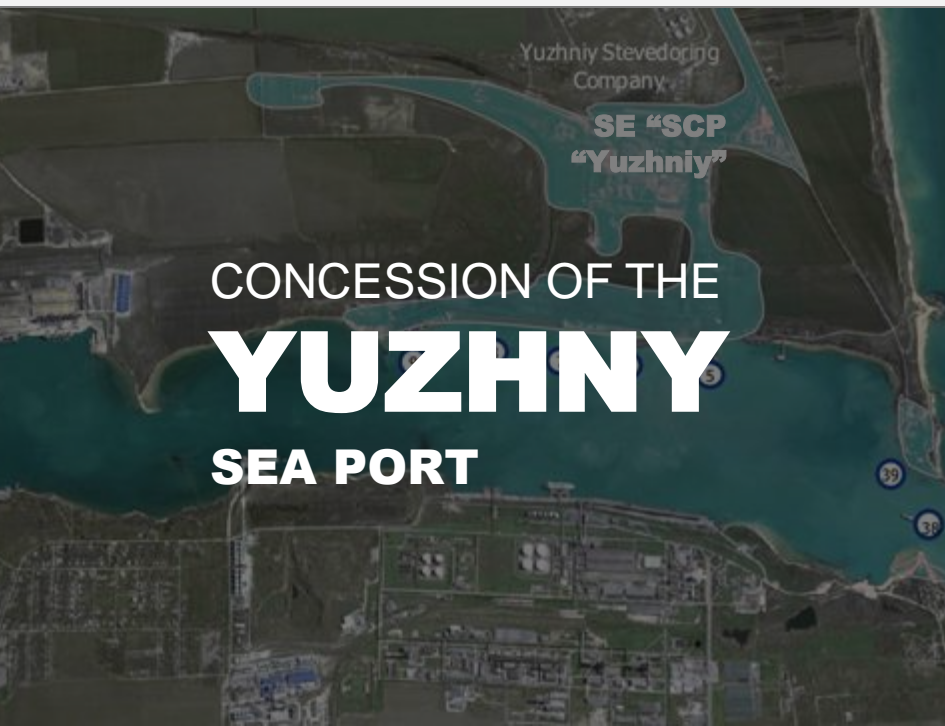
**30%**

Net profit

**\$8.8 mln**

Cargo Turnover

**11.46 mln tons**



### Key Investment Highlights

- ✓ Cargo handled by the SOE Yuzhny 11.6 mln tons in 2017
- ✓ The depth of the main piers is 14 meters, there are two deep-water berths with a depth of 18.5 meters capable of accommodating Capesize vessels
- ✓ It has 7 berths with anchorage capacity of 24 vessels
- ✓ Open storage yards cover 185 500 m<sup>2</sup>, sheltered warehouses – 2 000 m<sup>2</sup> (1 mln tons storage capacity)
- ✓ Loading intensity is 40 000 tons/day, 650 cars/day
- ✓ Main cargoes: chemicals, ore and general cargoes including coal, metal, cast iron, pellets, palm oil, carbamide, ammonia, methanol, crude oil and grain



**European Bank**  
for Reconstruction and Development



**IFC**

**International  
Finance Corporation**  
WORLD BANK GROUP



**egis**

✓ **Pre-feasibility funded by EU & designing by Egis**

✓ **Next step – feasibility study preparation with EBRD and IFC**

# BEST WORLD PRACTICES & DIFFERENT TECHNICAL DECISIONS



- ✓ Australia experience - berths 5-6 dedicated to disaggregated iron ore, then a light berthing structure could use supporting ship loaders and belts only, like on the following Australian terminal (Source PIANC)
- ✓ Independent review on railway issues at Beregova station

 MINISTRY  
OF INFRASTRUCTURE OF UKRAINE

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